

# Santee Hathaway

## Principal | Dallas/Ft. Worth

Santee Hathaway has over nine years of real estate experience representing clients throughout the United States and Canada. During his career Santee has always solely represented the Tenant or Doctor and has been able to apply his vast experience and exposure to all avenues of real estate to each client and every transaction.

During his career Santee has represented Manufactures, Air Ambulance Hangers, Technology companies, Insurance Providers, Dentists, Urgent Care Providers, Veterinarians and Free Standing Emergency Rooms. Over the past three years Santee's focus has shifted to the retailization of healthcare and how specifically that effects Doctors or Dentists in site selection, demographic qualifications and lease negotiations.

Due to Santee's Free Standing Emergency Room experience, he has been invited to speak at the national Emergency Department Practice Management Association's (EDPMA) Solutions Summit, and the American College of Emergency Physicians' (ACEP) Scientific Assembly regarding the Retailization of Healthcare and the Scientific Approach to Site Selection for FSED's.

He has assisted his clients in multi-state expansions as well having extensive experience negotiating incentive and abatement packages from municipalities all over the country. Santee is able to apply his vast experience and exposure to all avenues of real estate to each client and every transaction.

Santee is originally from Midland, Texas and moved to Dallas upon graduating from Texas A&M University. He enjoys anything outdoors and when not in the office can usually be found in the CrossFit Gym that his wife of 10 years owns and operates.